



**Business
Services**



Orange Business Services

A global network native, digital services company

Orange Business Services is the global enterprise division of the Orange Group. It supports businesses around the world in their digital transformation, thanks to its global presence and local approach. Through the dedication and expertise of its 28,500 employees, Orange Business Services works all along the digital value chain to transform data into a trusted resource that gives customers a positive business impact.

With the dual expertise as a global operator coupled with the agility of an end-to-end integrator, **Orange Business Services** is a global network-native, digital services company. From connectivity, smart mobility services and the cloud to artificial intelligence (AI), analytics and cybersecurity, Orange Business Services helps businesses at every stage of their data management.

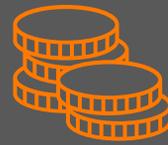
Business-to-business (B2B) activities have become, over the years, a driver for growth for the **Orange Group**, which aims to continue its development of integration services.

As part of the Orange Group five-year strategic plan, Engage 2025, Orange Business Services aims to earn more than half its revenue by 2023 through new connectivity services (SD-WAN, 5G) and IT services

Orange business services has a rich 44 years of data communications history with 13 points of presence and extended coverage in more than 120 cities in India. The company offers a full suite of network and integration services with cutting edge advanced solutions across domains like software defined networks, multi cloud services , data center , security , AI and collaboration services supporting Global MNC's , Indian Enterprises and Government.

In India , **Orange Business Services** is uniquely placed being both a Network Service provider and one of the largest System Integrator having key technology partnerships to steer the customers digital transformation journey.

Orange Business Services



7.8 billion
revenue in 2020

Over 200 countries
and territories covered



1,000
Multinational Customers

3,300
Large national Accounts (globally)

1,000
SME Customers



3,900
experts in
Data and AI

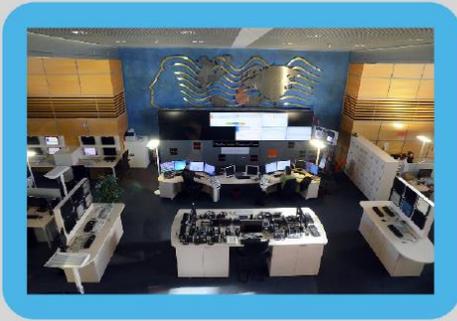
8,000
employees
dedicated to
research and
innovation

28,500 employees in **65** countries

Sustainability
-38%
CO2 emissions since 2015

Growth %
Q1 2021

+16 Cyberdefense
+15 Cloud Services
+11 Digital & Data Services



5 Major Customer Service Centers
worldwide provide 24/7 support

17 Security Operations
Centres (SOCs) distributed
globally to monitor and
respond to ongoing events

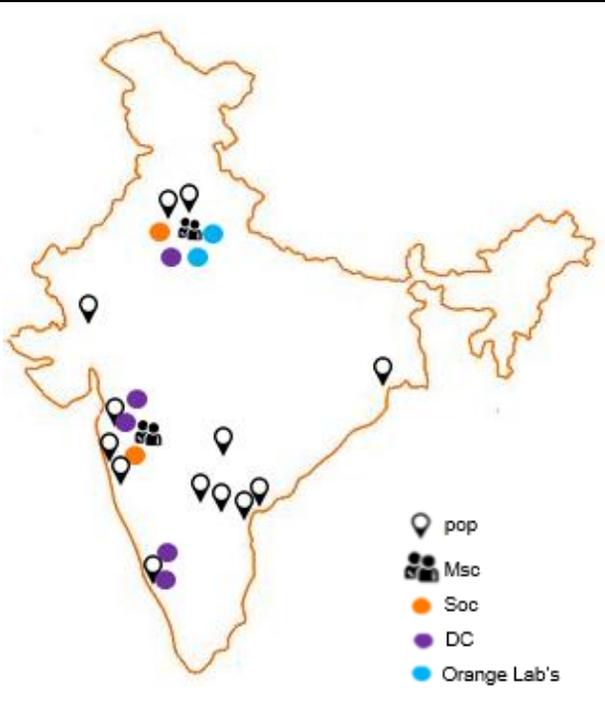
70 data centers
Across five continents



Top Employer Global 2021
for the **6th** consecutive year



Orange Business Services , India



Major Service Centers in Gurgaon and Mumbai



4000 + Staff across India

License holder to provide various network and voice related services in India

Delivering Global IT and Communications capabilities along with Systems Integration and Managed Services



 **13** PoPs in India

 Extended coverage in **120** cities with NNI

 SOC and CyberSOC in India, Orange Labs for Services and Network

- Spectrum of well-established partnerships with domestic telco's , OEMs, datacenter operators and technology companies
- Strong in-country integrator capabilities to design, build and operate standard and bespoke solutions in the area of Networks, Collaboration, Customer Experience , Cloud & IT Services and Security
- ISO20000, ISO 27001& ISO 9001 certified

Skilled and certified resources cross all prominent Industry leading OEM's supporting Global MNC's, Indian Enterprises & Government customers

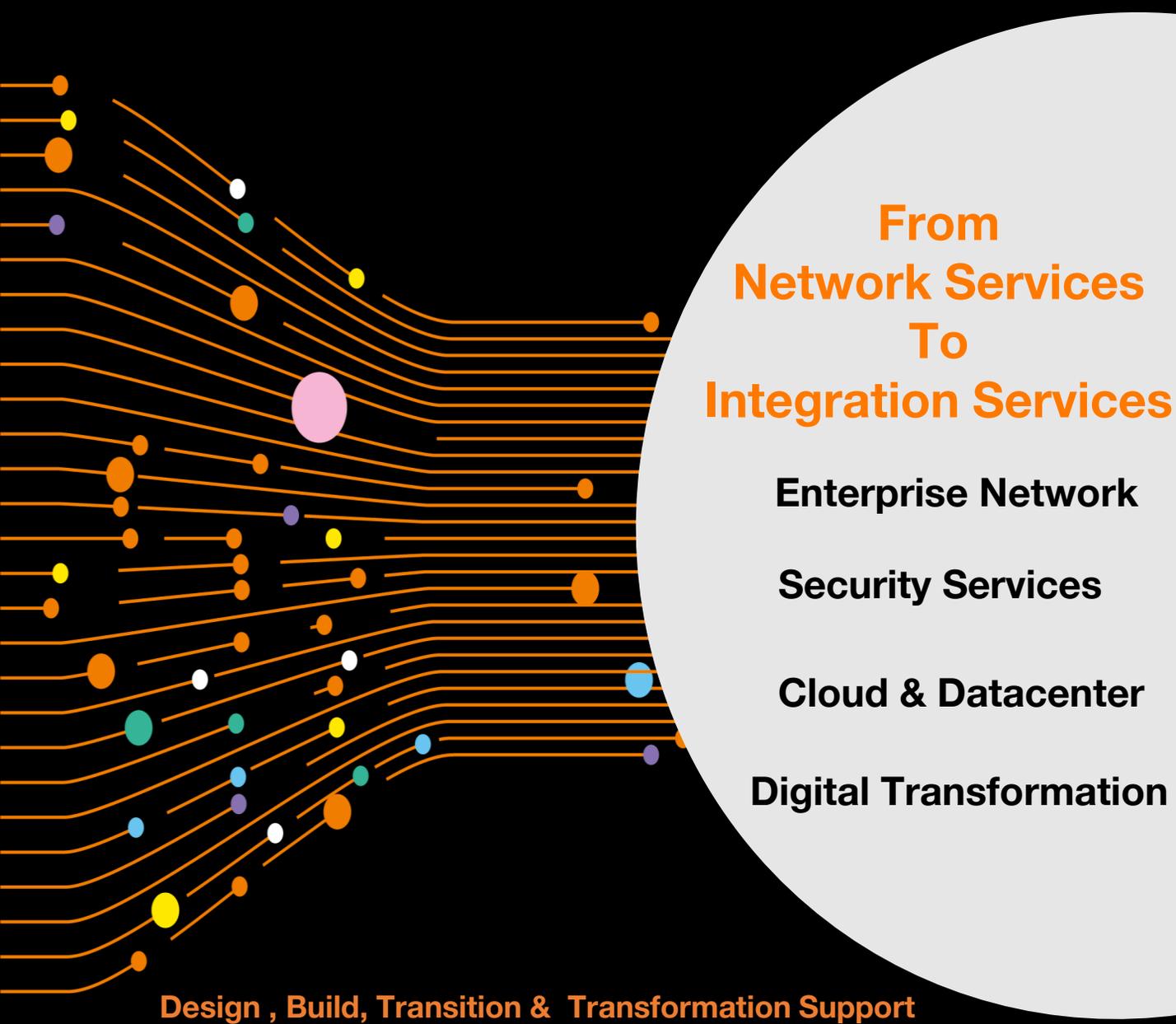
Supporting business with trusted infrastructure and digital services, India

By Market Segments

- Banking financial services, Insurance
- IT and IT-enabled services
- Retail
- Transport & Logistics
- Manufacturing
- Healthcare , Pharma
- Government, Smart Cities

By Solutions

- Networks
- Datacenter
- Cloud
- Security
- Unified Communications & Collaboration
- AI/IOT



From Network Services To Integration Services

Enterprise Network

Security Services

Cloud & Datacenter

Digital Transformation

Design , Build, Transition & Transformation Support

+50

**Industrial
partnerships**

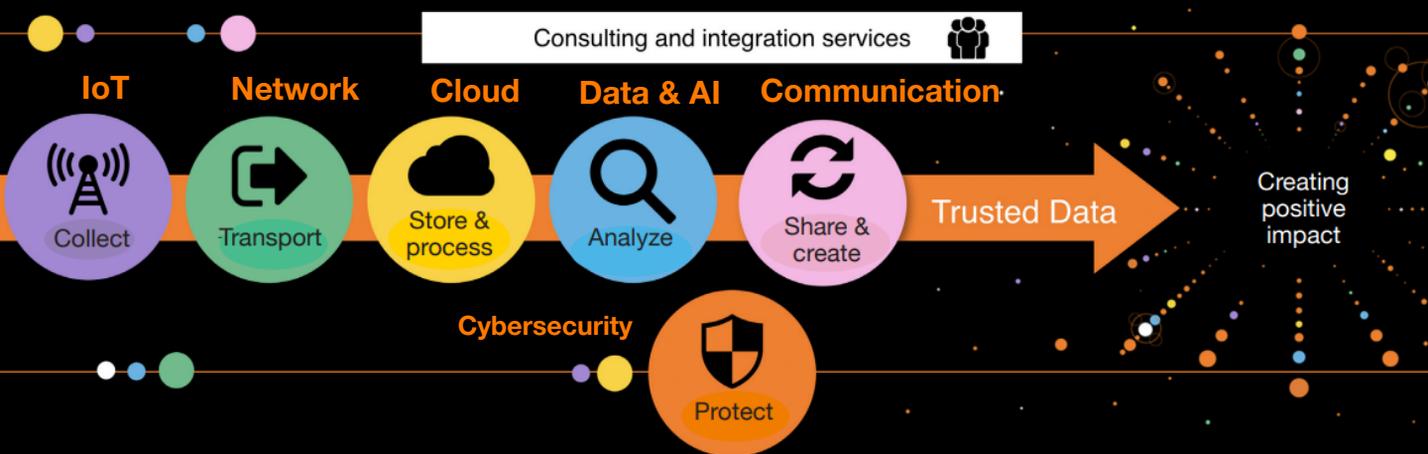
To accompany you through this data journey, we ensure an end-to-end integration of best market players' solutions.

From a physical to a digital value chain

New digital technologies have transformed the business environment. Today, enterprises are taking over the digital revolution and turning the DataSphere upside down.

Business needs to embrace the next technological waves for their future transformations. The Internet of Enterprises is an ecosystem in which people, objects and processes are constantly connected. This new era will require more connectivity and generate more data than ever before. Cloud solutions, artificial intelligence and cybersecurity are becoming the norm in a globalized, multi-stakeholder ecosystem, while the boundaries between the network and IT gradually become blurred. Companies must be able to rely on partners who, more than ever, understand their business. These partners will need to support them throughout their entire digital value chain: from collection and transfer, to analysis and sharing.

Orange Business Services is evolving its core business by transforming its networks and focusing on the growth areas, which are key stages in the data journey:



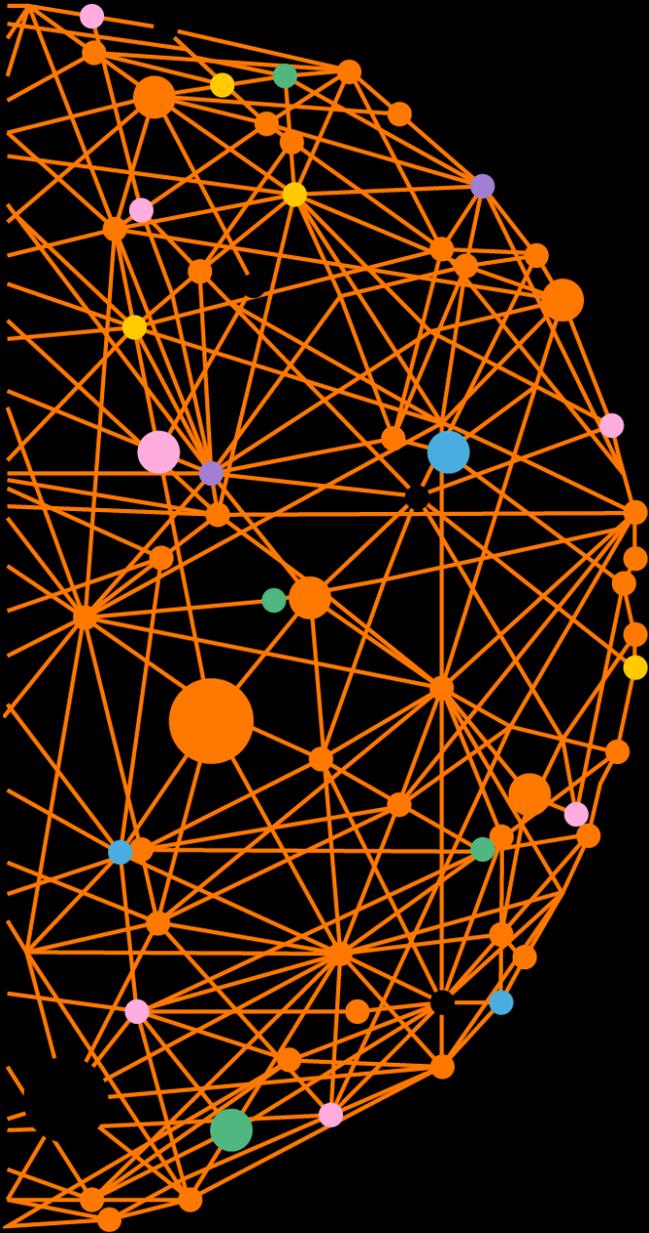
We meet our customers' challenges at every stage of the data journey to take advantage of new business ecosystems

- **Collect:** Offering best solutions for data collection that are most relevant to their projects. We also contribute to data creation using connected objects
- **Transport:** Transporting data through our command of fixed, mobile, and satellite networks. Our networks incorporate strong security components right from the initial design phase
- **Secure:** Securing end-to-end data thanks to our experts from Orange Cyberdefense
- **Store:** Providing most appropriate processing and storage solutions, thanks to our Data Center and multi-cloud offers
- **Analyze:** Delivering value to our customers. with our solutions - Business Intelligence, Big Data and visualization. This allows us to transform data into actionable and useful information
- **Share and create :** Data is becoming a commodity with which people are able to interact, collaborate, and exchange information with increased depth, flexibility and efficiency

Find out more

Contact us at contact.orangeindia@orange.com

Visit : <https://www.orange-business.com/>



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